

Cornhusker Economics

2025 Nebraska Farmland Values and Cash Rental Rates

The market value of agricultural land in Nebraska declined by 2% over the prior year to an average of \$3,935 per acre, according to the 2025 Nebraska Farm Real Estate Market Survey (Figure 1 and Table 1). This marks the first decline in the market value of agricultural land in Nebraska since reaching the record non-inflation-adjusted statewide land value in the survey's 46-year history in 2024.

The University of Nebraska-Lincoln's Department of Agricultural Economics annually surveys land industry professionals across Nebraska, including appraisers, farm and ranch managers, agricultural bankers, and related industry professionals. Results from the survey are divided by land class and summarized by the eight Agricultural Statistic Districts of Nebraska (Figure 2).

Land industry professionals responding to the annual survey attributed the drop in Nebraska agricultural real estate values to current crop prices, interest rate levels, and farm input costs commonly used by operations across the state. Lower crop prices for commodities grown across the state have tightened the financial positions of many operations. Interest rates have raised borrowing costs for loans used for leasing or real estate purchases. Farm input costs and current interest rates present elevated financial pressure and influence land or agricultural equipment investment decisions.

Net farm income in Nebraska decreased by about 17% to \$7.69 billion in 2024 due to lower crop prices. Lower corn and soybean prices reduced crop receipts across the state by about \$1.59 billion but were partially offset by higher cattle and calf prices of \$1.09 billion (Lubben, 2024). The differences in crop and livestock profitability were reflected in the market value of the land classes serving each industry. Forecasts for Nebraska indicate that net farm income will further decline in 2025 due to ongoing crop prices and input expenses.

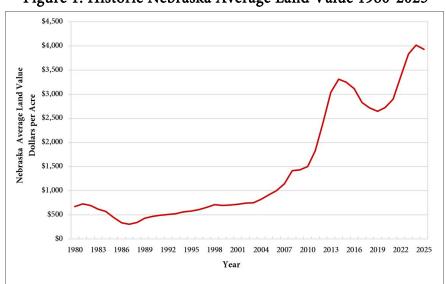


Figure 1. Historic Nebraska Average Land Value 1980-2025^a

Source: a UNL Nebraska Farm Real Estate Market Surveys, 1980-2025.

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Figure 2. Nebraska Agricultural Statistics Districts

Financial forces in the agricultural economy dampened activity in land markets as short- and long-term loans stayed at multi-decade highs without additional income to offset this expense. Lenders across the states in the Tenth District of the Federal Reserve Bank of Kansas City noted the tightening financials of many operations with lower income and liquidity positions. The share of land purchased by farmers or ranchers declined to approximately 75% across these states (Kreitman & Kauffman, 2024a).

Farm input expenses and interest rates have raised financing costs for many operations. These factors could pose financial challenges for operations with significant debt (Kauffman & Kreitman, 2024b). Capital spending on equipment and related investments has slowed due to tightening financial conditions (Kauffman & Kreitman, 2024a). Survey participants reported that the financial positions of operations guided the real estate markets for cropland and grazing land.

The estimated market value of dryland cropland without irrigation potential decreased by 2% statewide compared to the prior year (Table 1). North, Northeast, East, and Southwest Districts declined by 2% to 5%. The average change in the other four districts ranged from -1% to 3%. Dryland cropland with irrigation potential declined 3% for the state. Districts in the North, Northeast, Southwest, and Southeast reported declines ranging from 3% to 5%, whereas the other regions reported changes ranging from -2% to 2%. The motivation to develop irrigation decreases as crop prices fall.

Center pivot irrigated cropland averaged 4% lower in 2025, with decreases in the North, Central, and East ranging from 4% to 7%. The Northeast, South, and Southeast fell between 3% and 4%, while the North and Southwest declined 2%. Modest losses also extended to gravity irrigated cropland, with an average decrease of 5% in 2025. Changes in the market value ranged from a 9% loss in the Central to a 1%

decline in the Northeast. Declines in the market value for irrigated land classes follow lower crop price expectations for 2025.

Southeast

The grazing land and hayland values increased from 1% to 5%. Nontillable grazing land led the three land classes at a 5% increase as market competition for additional acres followed rising prices. Northeast, Central, East, Southwest, and South Districts reported gains between 6% and 9%. Hayland followed with an increase of 3%, and tillable grazing land followed with a gain of 6%. Cow-calf producers capitalized higher calf prices into these three land classes across the state.

Dryland and irrigated cropland rental rates trended lower across Nebraska in 2025 (Table 2). Survey participants indicated that lower crop prices contributed to declining cropland rental rates. Favorable crop production across major grainproducing regions of the United States in 2024 has positioned prices lower for the upcoming growing season. Input prices for seed, fertilizer, and chemicals have stabilized but remain high for critical inputs. Including flexible lease provisions can help reduce price uncertainty and production risks when setting up a cash lease agreement for the upcoming year.

Cash rental rates for dryland and irrigated cropland reported declines ranging from 1% to 7% over the prior growing season. The cash rental rates for irrigated cropland assume that the landlord owns the entire irrigation system. If the tenant provides any irrigation system component, the rental rate will be adjusted downward to account for this contribution. Survey participants indicated concerns about drought, input costs, and water availability in specific areas for the season. Considering actual growing revenue, production costs, and irrigation constraints may be important features for a flexible lease in 2025.

Table 1. Average Reported Value of Nebraska Farmland for Different Land Types and Sub-State Regions, February 1, 2025 Preliminary

Type of Land	Agricultural Statistics District												
	Northwest	North	Northeast	Central	East	Southwest	South	Southeast	Statec				
Dollars Per Acre													
Dryland Croplan	nd (No Irrigation	n Potential)											
\$/acre	915	2,010	7,740	4,155	8,190	1,780	4,335	6,705	4,460				
% change	-1	-2	-5	2	-4	-2	1	3	-2				
Dryland Croplan	nd (Irrigation Po	tential)											
\$/acre	990	2,355	9,425	4,370	9,785	2,045	4,820	7,960	6,210				
% change	1	-5	-3	-1	-2	-4	2	-5	-3				
Grazing Land (T	'illable)												
\$/acre	770	1,620	4,385	3,015	4,935	1,250	2,910	3,785	1,815				
% change	2	-3	2	5	3	2	3	1	1				
Grazing Land (N	Iontillable)												
\$/acre	630	995	2,980	2,245	3,410	1,070	1,855	3,140	1,230				
% change	4	2	6	8	9	5	7	3	5				
Hayland													
\$/acre	960	1,835	4,055	2,960	4,480	1,995	2,570	3,865	2,410				
% change	2	3	2	5	1	3	8	1	3				
Gravity Irrigated	l Cropland												
\$/acre	2,695	4,385	9,810	6,740	11,265	3,980	7,630	8,755	7,745				
% change	-3	-5	-1	-9	-4	-7	-5	-2	-5				
Center Pivot Irri	gated Cropland	ь											
\$/acre	3,215	5,030	11,970	8,955	12,890	5,245	8,325	11,280	8,730				
% change	-5	-2	-3	-7	-6	-2	-4	-3	-4				
All Land Average	e ^c												
\$/acre	965	1,545	8,305	4,340	9,435	2,045	4,990	7,170	3,935				
% change	1	-1	-3	-2	-3	-1	-1	-2	-2				

Source: a UNL Nebraska Farm Real Estate Market Surveys, 2024 and 2025.

Rental rates for pasture and cow-calf pairs rose across Nebraska in 2025 (Table 2). The rates increased by approximately 3% to 4% compared to the previous grazing season. Rising cash rental rates for grazing land are linked to increased cattle prices and shifts in national livestock inventories. Cash rental negotiations should incorporate early removal provisions to address drought considerations for the upcoming growing season.

The level of service provided by the landlord or tenant affects the rental rates for cow-calf pairs included in the lease. Considerations for the leases involve the party responsible for maintaining fences, controlling noxious weeds or brush, and paying utility bills for livestock wells. As indicated in Table 2, the high third quality for cash rent may reflect some of these negotiated lease provisions.

Land values and rental rates presented in this report are averages of survey participants' responses by district. Actual land values and rental rates may vary depending on the quality of the parcel and the local market for an area. Also, preliminary land values and rental rates are subject to change with the return of additional surveys. Final results from the survey will be published in June 2025 and available online via the Nebraska Farm Real Estate website: http://cap.unl.edu/realestate.

Please address questions regarding preliminary estimates from the 2025 Nebraska Farm Real Estate Survey to Jim Jansen at (402) 261-7572 or jjansen4@unl.edu.

^b Value of pivot not included in per acre value.

^c Weighted averages.

Table 2. Reported Cash Rental Rates for Various Types of Nebraska Farmland and Pasture: 2025 Averages,
Percent Change from 2024 and Quality Ranges by Agricultural Statistics District^a
Preliminary

	Agricultural Statistics District												
Type of Land	Northwest	North	Northeast	Central	East	Southwest	South	Southeast					
	Dollars Per Acre												
Dryland Cropland													
Average	35	76	250	125	235	58	115	190					
% Change	-2	-4	-7	-4	-2	-3	-4	-3					
High Third Quality	47	110	310	160	275	73	140	235					
Low Third Quality	25	52	205	93	190	45	87	155					
Gravity Irrigated Cropland													
Average	130	190	325	250	310	185	260	280					
% Change	-3	-5	-2	-6	-3	-2	-4	-2					
High Third Quality	170	225	380	305	345	220	295	320					
Low Third Quality	89	160	255	195	265	140	225	245					
Center Pivot Irrigated Cropland ^b													
Average	175	240	365	285	345	215	305	335					
% Change	-5	-2	-1	-2	-3	-2	-5	-1					
High Third Quality	230	270	415	350	395	255	355	385					
Low Third Quality	125	185	305	230	285	180	260	275					
Pasture													
Average	16	38	77	48	66	29	45	63					
% Change	2	4	3	-1	2	5	1	4					
High Third Quality	23	54	95	65	81	37	54	75					
Low Third Quality	12	19	57	32	49	20	33	47					
	Dollars Per Month												
Cow-Calf Pair Monthly Rate	es ^c												
Average	54.65	77.90	73.25	69.30	67.05	62.65	59.80	65.45					
% Change	7	5	4	2	1	3	4	2					
High Third Quality	62.85	88.60	85.10	82.95	78.55	69.20	71.35	76.70					
Low Third Quality	45.20	65.35	61.55	58.40	56.70	54.85	50.10	52.95					

Source: ^a Reporters' estimated cash rental rates (both averages and ranges) from the UNL Nebraska Farm Real Estate Market Developments Survey, 2024 and 2025.

References

Kreitman, T., & Kauffman, N. (2025, February 13). <u>Farmland Values Flattened Amid Modest Deterioration in Credit Conditions</u>, retrieved March 6, 2025, from the Kansas City FED.

Kreitman, T., & Kauffman, N. (2025, March 6). *Farm Real Estate Values were Steady in 2024*, retrieved March 7, 2025, from the Kansas City FED.

Lubben, B. (2024, October 1). <u>Fall 2024 Nebraska Farm Income</u>
<u>Outlook</u>, retrieved March 6, 2025, from the Rural &
Farm Finance Policy Analysis Center.

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^b Cash rents on center pivot land assumes landowners own total irrigation system.

^c A cow-calf pair is typically considered to be 1.25 to 1.30 animal units (animal unit being 1,000 lb. animal) for a five month grazing season. However, this can vary depending on weight of cow and age of calf.