

Session Agenda

- Overview/ How do we prepare the Nebraska Crop Budgets
- Crop budget file formats available
- What goes into crop enterprise budgets?
- Cost changes for 2024 + looking back
- Why prepare enterprise budgets?
- Agriculture Budget Calculator (ABC)

 An online budgeting and decision-making tool.
 - Guides the enterprise budgeting process.
 - Built-in analysis







Nebraska Crop Budgets

84 UNL Crop Budgets Representing 15 crops

cap.unl.edu/cropbudgets
cropwatch.unl.edu

Added to the Ag Budget Calculator (ABC) program for download and use

agbudget.unl.edu



2024 Nebraska Crop Budgets



Robert Klein, Senior Editor, Western Nebraska Crop Specialist Glennis McClure, Extension Educator – Agricultural Economics

The 2024 Nebraska Crop budget projections were created using cropping practice norms for many producers in Nebraska. However, each individual farming operation is unique, and these budgets should be used only as a guide. The budgets for 2024 are available in the Agricultural Budget Calculator program at: https://agbudget.unl.edu/. To modify these budgets, you can download UNL budgets into your ABC program account or create your own. In addition, the reports for each of the 2024 crop budgets are saved as printable (pdf) files.

The danger in releasing a tool that can subsequently be modified is that there is no way to verify that no alterations have been made or unrealistic data entered. Therefore, users of the enterprise budgeting tool are responsible for independently verifying all results prior to relying on them.

For more information contact:

Robert Klein, 308-696-6705 or rkleinl@unl.edu

Glennis McClure, 402-472-0661 or gmcclure 3@unl.edu

Glennis can assist with budgets using the new Ag Budget Calculator (ABC) program. https://cap.unl.edu/abc

The following individuals contributed to these budgets in their specialty area:

Cody Creech Extension Dryland Cropping Systems

Robert Harveson Extension Plant Pathologist - Specialty Crops
Tamara Jackson-Ziems Extension Plant Pathologist - Corn and Sorghum

Paul Jasa Extension Biological Systems Engineer

Nevin Lawrence Extension Weed Management

Dylan Mangel Extension Plant Pathologist - Soybeans

Jay Parsons Extension Biosystems Economist

Chris Proctor Extension Educator - Weed Management

Stephen Wegulo Extension Plant Pathologist - Wheat and Ornamental

Robert Wright Extension Entomologist





View



2024 UNL Crop Budgets

2024 Crop Budget File Downloads

PDF

Excel

ABC Crop Enterprise Reports



Nebraska Budgets included are:

Alfalfa

Corn

Cover Crops

Dry Edible Beans

Grain Sorghum

Grass Hay

Proso Millet

Oats

Irrigated pasture

Peas

Sorghum Sudan

Soybeans

Sunflowers

What's the most important resource we have when budgeting?

OUR RECORDS!



Phot o by Sigmund on Unsplash





Information Used in Enterprise Budgeting

Cropping system information OR



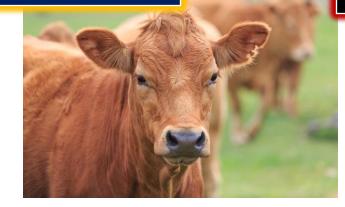
Field operations including labor, machinery, and implement costs

Livestock system & how many head

Material inputs and service costs (i.e..seed, fertilizer, feed)

Irrigation system expenses







Information Used in Enterprise Budgeting

Estimate annual rates and prices (for the budget year)



General farm overhead expenses



Yield and revenue projections



Crop Budget Segments Example Soybean #63

		Operation	Percent Acres	Appli	ication	Applied	
Materials & Services		Index	Applied	Rate	Unit	Price	Total
Glyphosate 5# w/Surfactant	Herbicide	1	75%	32	ounce	0.13	3.19
Engenia	Herbicide	1	75%	12.8	ounce	1.25	12.00
21-0-0-24S	Additive	1	75%	1.7	pound	0.40	0.51
Authority DF	Herbicide	1	100%	16	ounce	2.50	40.00
RR2 Soybeans Xtend Treated	Seed	2	100%	1	bag	80.00	80.00
Soybean Seed Inoculant	Inoculant	2	100%	1	acre	7.00	7.00
Engenia	Herbicide	3	100%	12.8	ounce	1.25	16.00
Glyphosate 5# w/Surfactant	Herbicide	3	100%	32	ounce	0.13	4.25
Select Max	Herbicide	3	100%	6	ounce	1.02	6.09
Approved adjuvant	Additive	3	100%	1	acre	2.25	2.25
Aerial Spray	Custom	4	20%	1	acre	11.00	2.20
Warrior II/Zeon	Insecticide	4	20%	1.6	ounce	3.20	1.03
Aerial Spray	Custom	5	40%	1	acre	11.00	4.40
Miravis Top	Fungicide	5	40%	13.7	ounce	1.64	8.99
Haul Grain Bushels	Custom	8	100%	75	bushel	0.15	11.25
Scouting Irrigated Soybeans	Scouting		100%	1	acre	13.00	13.00
	Crop Insurance					11.00	11.00
Total Materials &	Services					_	223.16

	Times		Labor @ \$25.00	Fuel @ \$3.45	Repa	irs	Owner	ship^	
Field Operations	or Qty	Unit	/Hr	and Lube	Power	Imp.	Power	Imp.	Total
Spray Burndown Herbicide	1		0.95	0.32	0.02	1.11	1.59	2.02	6.01
Plant Narrow Row	1		3.00	1.02	0.06	10.25	5.24	6.08	25.65
Spray Herbicide	1		0.95	0.32	0.02	1.11	1.59	2.02	6.01
Aerial Spray	Custom								
Aerial Spray	Custom								
Pivot D 125' Lift	6	ai	5.21	44.17	2.35	15.91	4.47	8.73	80.84
Combine Irr SB (flex head)	150		3.17	4.81	5.08	0.63	23.35	7.35	44.39
Truck	Custom								
Total for Fiel	d Operations		13.28	50.64	7.53	29.01	36.24	26.20	162.90







Total listed costs for Field Operation	ons and Mater	ials a	and Servi	ces					386.06
Interest on Ope	erations Capita	al \$	323.62		cash expe	nse @	7.00%	for 6.0 mo.	11.33
Total Operating and Use Related Ownership Costs									397.39
Overhead (accounting, liability ins	surance, vehic	le co	st, office	expen	se, soil te	sts)			33.00
Real Estate Opportunity^	Pivot (State	e)	\$	8,760	per acı	re @	3.00%	262.80
Real Estate Taxes				\$	8,760	per acı	re @	1.25%	109.50
Total Cost per Acre Including Over	rhead								802.69

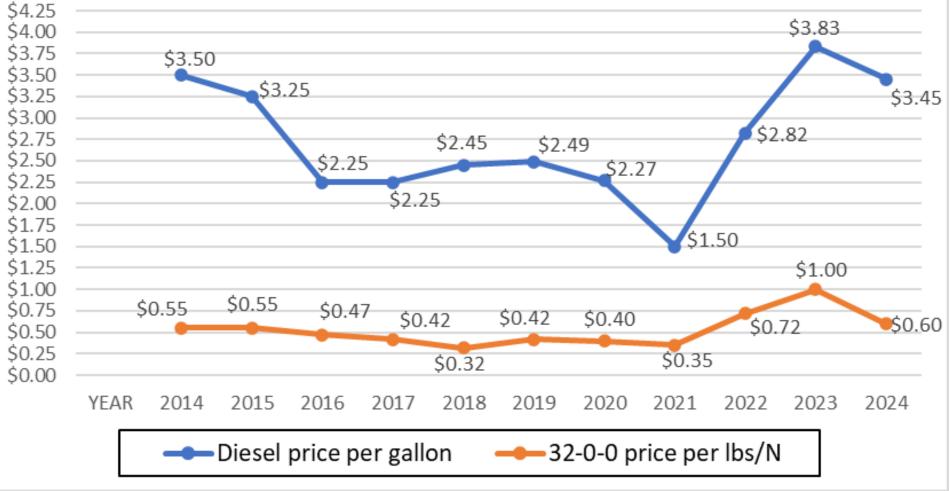
Cash Cost per bushel	^Ownersh	Ownership and RE Opportunity not included in cash costs.						6.37
Cost of production per bushel								10.70



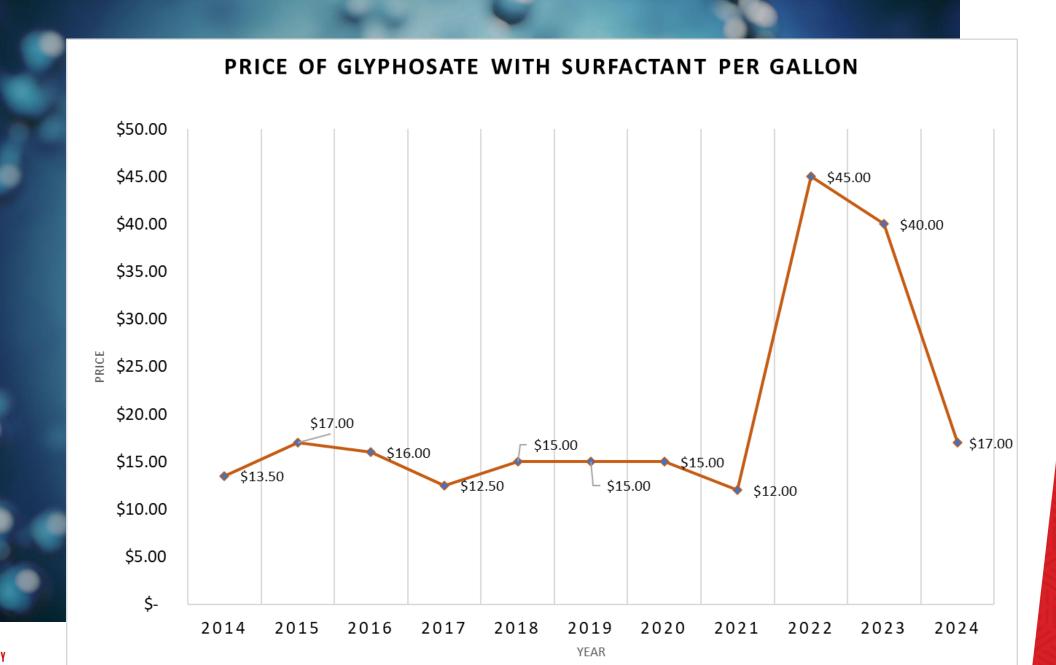


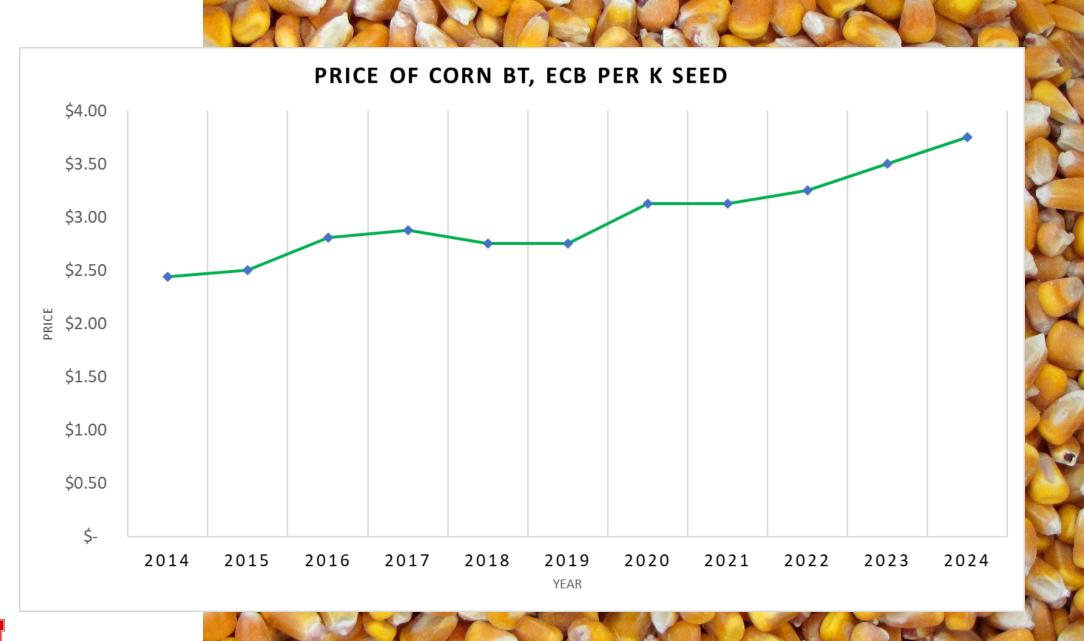


Diesel & Nitrogen Price Changes 2014 - 2024











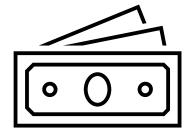
2023 & 2024 Crop Cost of Production Averages for Corn, Soybeans, Wheat

Crop	Average Yield Est.	Cash Cost /bu	Economic Cost /bu
		2023	2023
Dryland Corn	150 bu	\$3.42	\$4.98
Irrigated Corn	239 bu	\$3.38	\$4.74
Dryland Soybean	47 bu	\$6.97	\$10.54
Irrigated Soybean	73 bu	\$6.42	\$10.57
Dryland Wheat	62 bu	\$4.91	\$6.50
Irrigated Wheat	98 bu	\$5.08	\$6.85

Cash Cost /bu	Economic Cost /bu
2024	2024
\$3.07	\$4.77
\$3.12	\$4.58
\$6.97	\$10.93
\$6.46	\$11.03
\$4.32	\$6.00
\$4.87	\$6.68



Know Your Cost of Production – WHY?



Use

For Marketing – What price do I need to receive to cover my cash and economic (total) costs?

Compare

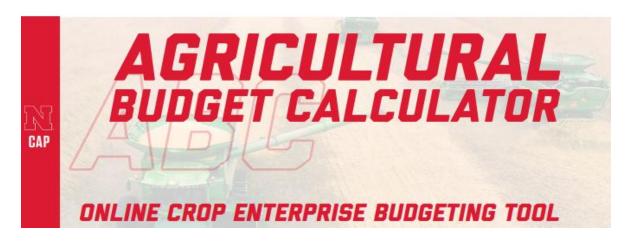
Analyze net returns using a base crop enterprise to alternative crops.

Determine

Machinery purchases versus custom hire, cost and utilization of labor, marginal productivity of crop yields.

cap.unl.edu/finance/11-key-management-questions-or-decisions-can-be-made-easier-using-agricultural-budget





agbudget.unl.edu



ABC allows the user to CREATE & CUSTOMIZE enterprise budgets!



Download UNL budgets or start from scratch.



Enter your email as a User ID and create a password.



Your budgets are yours! No one else can see or use them.



- Customize YOUR Enterprise Budgets
 - Download UNL Budgets
 - Duplication Feature in ABC
- Cash and Economic Budget Reports
- Revenue Section
- Whole Farm Section
 - Allocate Overhead and Reconcile Expenses
 - Whole Farm Reports Proforma P & L
 - Analysis Risk Module, Breakeven, Comparisons
 - Cash Flow
- Livestock Budgets (Early 2024)





▼ More Reports

Field Operations Report

Materials & Services Report

CENTER FOR AGRICULTURAL PROFITABILITY Institute of Agriculture and Natural Resources

2024 UNL #023 Corn, Dryland (State), No Till, after Beans (Bt, RR, ECB, & RIB) - 2024

Total acres: 150 Yield per acre: 145 bushels

Field Operation Costs / Acre

Field Operation	Labor	Fuel	Repairs	Deprec.	Opp.	Total / acre
Spray Spring Burndown Herbicide	Labor	Fuel	Repairs	Deprec.	Орр.	Total / acre
UNL Medium Tractor >80 hp	0.49	0.39	0.15	0.47	0.19	
UNL Boom Sprayer			0.54	0.96	0.26	
	\$0.49	\$0.39	\$0.68	\$1.43	\$0.45	\$3.43
Spray Fertilizer	Labor	Fuel	Repairs	Deprec.	Opp.	Total / acre
UNL Medium Tractor >80 hp	0.97	0.77	0.29	0.93	0.39	
UNL Boom Sprayer			1.07	1.93	0.51	
	\$0.97	\$0.77	\$1.36	\$2.86	\$0.90	\$6.87
Plant - No Till	Labor	Fuel	Repairs	Deprec.	Opp.	Total / acre
UNL Large Tractor >150 hp	2.75	3.64	0.63	2.00	3.10	
UNL Planter - no till			4.47	5.00	4.18	
	\$2.75	\$3.64	\$5.09	\$7.00	\$7.29	\$25.77
Spray Herbicide	Labor	Fuel	Repairs	Deprec.	Opp.	Total / acre
UNL Medium Tractor >80 hp	0.97	0.77	0.29	0.93	0.39	
UNL Boom Sprayer			1.07	1.93	0.51	
	\$0.97	\$0.77	\$1.36	\$2.86	\$0.90	\$6.87
Spray Herbicide	Labor	Fuel	Repairs	Deprec.	Opp.	Total / acre
UNL Medium Tractor >80 hp	0.78	0.62	0.24	0.75	0.31	
UNL Boom Sprayer			0.86	1.54	0.41	
	\$0.78	\$0.62	\$1.09	\$2.29	\$0.72	\$5.49
Combine	Labor	Fuel	Repairs	Deprec.	Opp.	Total / acre
UNL Combine 3	2.75	4.66	2.71	12.52	3.36	
UNL Corn Head 2			0.82	7.61	1.24	
	\$2.75	\$4.66	\$3.53	\$20.13	\$4.60	\$35.66
Grain Cart	Labor	Fuel	Repairs	Deprec.	Opp.	Total / acre
UNL Large Tractor >150 hp	0.83	1.09	0.19	0.60	0.93	
UNL Grain Cart			0.38	0.75	0.45	
	\$0.83	\$1.09	\$0.57	\$1.35	\$1.38	\$5.22
Operations Totals:	\$9.53	\$11.92	\$13.69	\$37.93	\$16.23	\$89.31

▼ More Reports

Field Operations Report

Materials & Services Report

2024 UNL #023 Corn, Dryland (State), No Till, after Beans (Bt, RR, ECB, & RIB) - 2024

Total acres: 150 Yield per acre: 145 bushels

Purchased Materials, Inputs, and Services

Operation / Name	% of acres Applied	Qty Applied / acre	Cost / unit	Total \$ / acre
Spray Spring Burndown Herbicide	% acres	qty / acre	cost / unit	total / acre
Glyphosate 5# w/ Surfactant	50 %	32 ounce	\$56.00/ gallon	7.00
2,4-D Ester LV4	50 %	1 pint	\$21.00/ gallon	1.31
21-0-0-24S	50 %	1.7 pound	\$0.60/ pound	0.51
				\$8.82
Spray Fertilizer	% acres	qty / acre	cost / unit	total / acre
32-0-0	100 %	80 lbsN	\$1.10/ lbsN	88.00
				\$88.00
Plant - No Till	% acres	qty / acre	cost / unit	total / acre
Corn Seed Bt, ECB, & RIB	100 %	20.1 kseed	\$260.00/ seedunit	65.33
10-34-0	100 %	6 gallon	\$4.20/ gallon	25.20
				\$90.53
Spray Herbicide	% acres	qty / acre	cost / unit	total / acre
Acuron	100 %	2.5 quart	\$57.00/ gallon	35.63
Crop Oil Concentrate	100 %	1.6 pint	\$15.00/ gallon	3.00
21-0-0-24S	100 %	2.5 pound	\$0.60/ pound	1.50
				\$40.13
Spray Herbicide	% acres	qty / acre	cost / unit	total / acre
Status	80 %	5 ounce	\$4.70/ ounce	18.80
Roundup PowerMax 3	80 %	32 ounce	\$55.00/ gallon	11.00
Crop Oil Concentrate	80 %	1 pint	\$15.00/ gallon	1.50
UAN	80 %	3 pint	\$2.55/ gallon	0.77
				\$32.06
Spray Insecticide - custom (Custom Service)	% acres	qty / acre	cost / unit	total / acre
Brigade 2EC	10 %	5.12 ounce	\$1.17/ ounce	0.60
Spray Insecticide	20 %		\$9.00/ acre	1.80
Mustang Maxx	20 %	3 ounce	\$1.48/ ounce	0.89
				\$3.29
Truck Grain (Custom Service)	% acres	qty / acre	cost / unit	total / acre
Truck Grain	100 %		\$0.15/ bushel	21.75
				\$21.75
		Material, Input,	and Service Total:	\$284.57







Actions

Create New Enterprise

Duplicate Enterprise

UNL Budgets

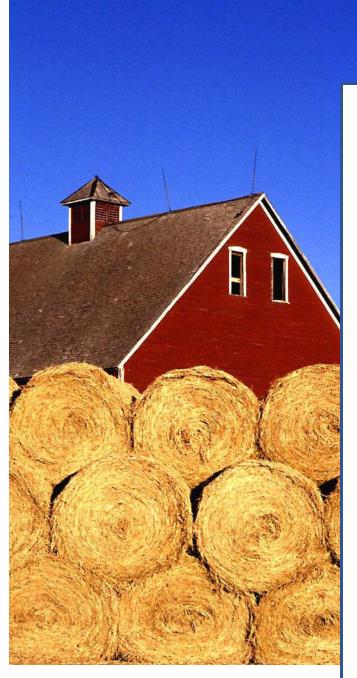
▼ Navigation

Manage Enterprises

Manage Inputs

Whole Farm





Manage Inputs 2

Please note that changes made to INPUTS will change the budgets of all enterprises that have used these inputs to date. Be sure to archive prior budgets that you want to keep, before updating inputs.

- ► Yearly Rates & Prices
- **▶** Labor
- **▶** Power Units
- ► Implements and Attachments
- ► Materials and Inputs
- ► Irrigation Systems
- **▶** Vehicles and Facilities

You can view information on figuring costs for fuel, repairs, depreciation, and interest on operation capital

Field Operations 2

2023b Corn - North Qtr



Enterprise Actions

Add Operation

Edit Details

© Other Expenses

But Revenue

li View Report

▼ Navigation

Manage Enterprises

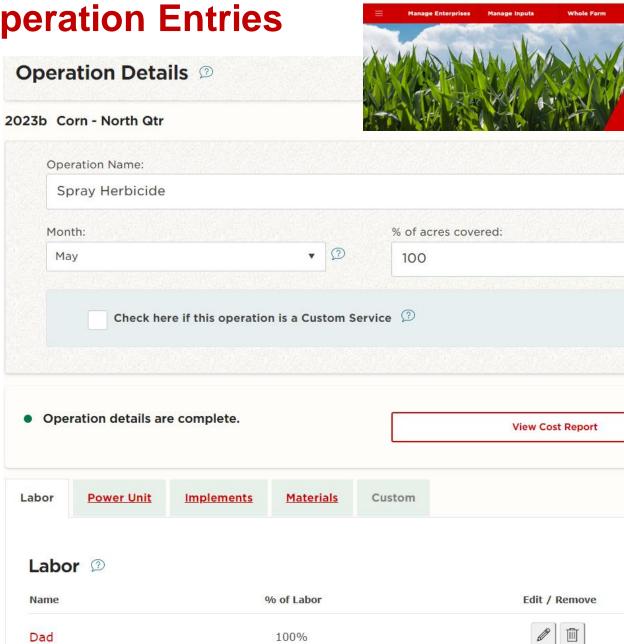
Manage Inputs

Whole Farm

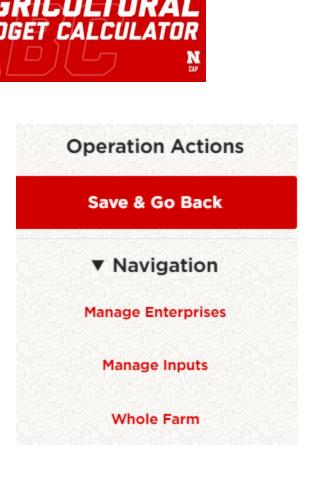
Field Operations	Irrigation			
Field Operation		Month	Details	Edit / Copy / Delete
Spray Spring Burnd	lown Herbicide	March	ок	
Plant - No Till		April	ок	
Spray Fertilizer		April	ок	
Spray Herbicide		May	ок	
Spray Herbicide		May	ок	
Spray Insecticide -	custom	July	ок	
Combine		October	ок	
Grain Cart		October	ок	
Truck Grain		October	ок	



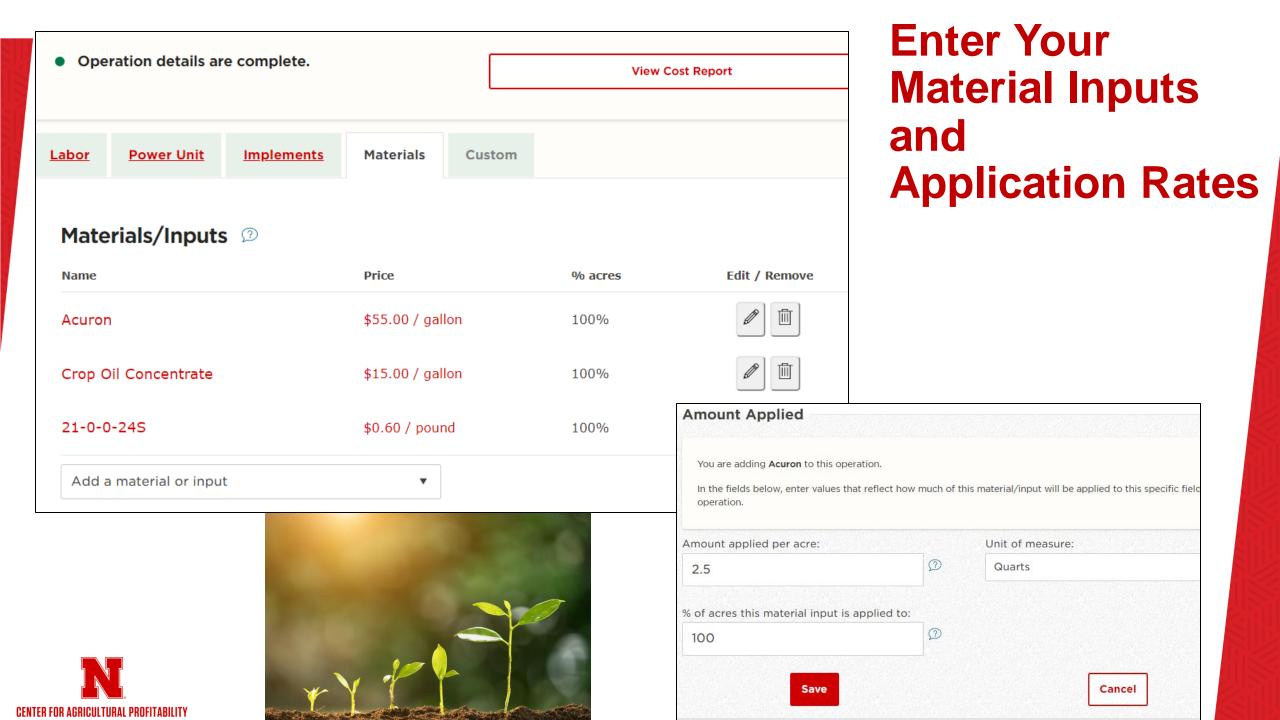
Field Operation Entries



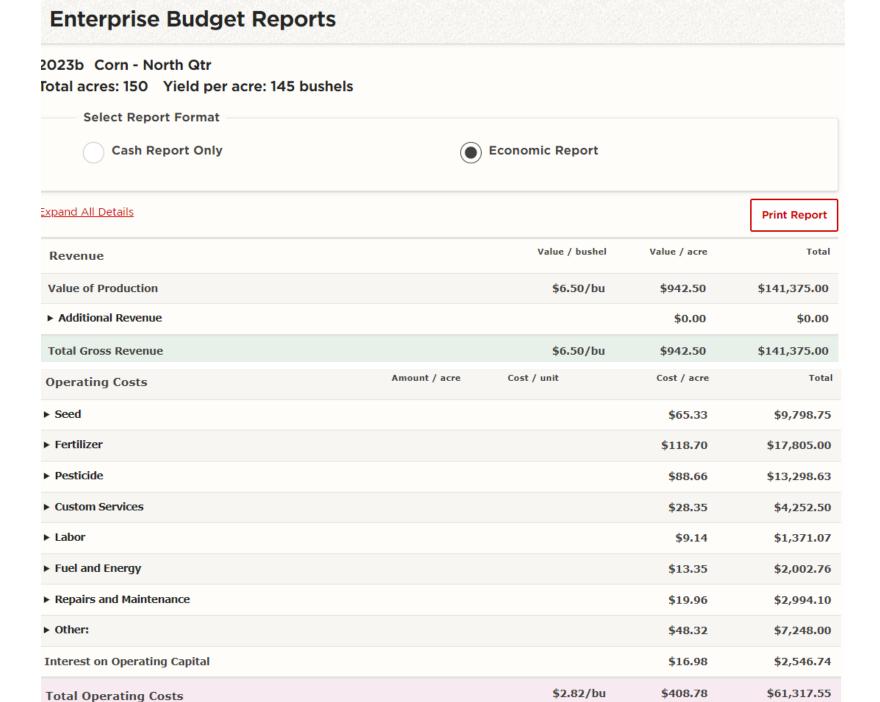
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Cash &
Economic
Cost / Net
Return
Reports in
ABC





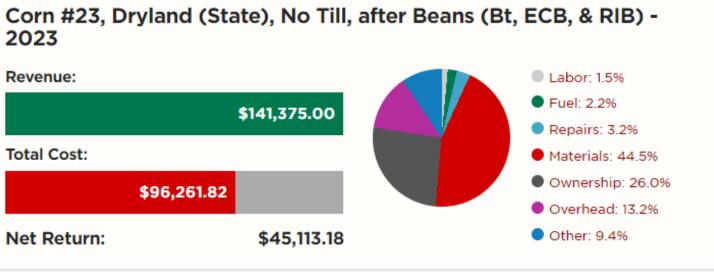
2023b Corn - North Qtr Total acres: 150 Yield per acre: 145 bushels

ABC
Cash &
Economic
Cost / Net
Return
Reports continued

Ownership and Overhead Costs	Cost / bushel	Cost / acre	Total
General Overhead		\$30.00	\$4,500.00
Facility Cash Costs		\$0.00	\$0.00
Vehicle Cash Costs		\$0.00	\$0.00
► Land Rent:		\$0.00	\$0.00
► Real Estate Taxes:		\$54.60	\$8,190.00
Equipment Depreciation		\$37.61	\$5,640.92
Facility Depreciation		\$0.00	\$0.00
Equipment Opportunity Cost		\$11.19	\$1,678.86
Facility Opportunity Cost		\$0.00	\$0.00
Land Opportunity Cost		\$117.00	\$17,550.00
Total Ownership and Overhead Costs	\$1.73/bu	\$250.40	\$37,559.78
Total Economic Cost	\$4.55/bu	\$659.18	\$98,877.33
Net Return Above Total Costs	\$1.95/bu	\$283.32	\$42,497.67

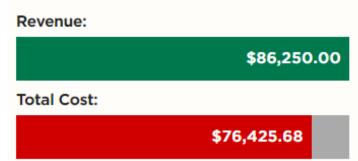






Soybeans #59, Dryland, No Till after Corn (Roundup Ready 2 Yield) - 2023

\$9,824.32



Net Return:

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ABC Program Analysis Features

Breakeven Analysis

View Breakeven Crop Prices

% change in Crop Yield:



Breakeven Prices Above Economic Costs

	-20%	Base Yield	+20%
Cost Category	116.0	145	174.0
Breakeven Above Operating Costs	\$3.52	\$2.82	\$2.35
Breakeven Above Ownership Costs	\$2.16	\$1.73	\$1.44
Breakeven Above Total Economic Cost (Operating and Ownership Costs)	\$5.68	\$4.55	\$3.79

▼ Analysis

Risk Analysis

Sensitivity Chart

Breakeven Analysis

Crop Comparison Breakeven

Breakeven Price is the per unit price needed to cover costs based on various crop yield scenarios and other enterprise income.

Choose to view breakeven prices above cash costs only, or above economic (cash and non-cash) costs.

Cash Only

View Breakeven Crop Yields



Adjust costs to include income beyond crop sales



Risk Exposure Module

GAGE COUNTY Crop Reporting District: Southeast

Corn - North Qtr (Non-irrigated Corn)



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View Yield Exposure Values

View Price Exposure Values

Select a yield estimate to open the Disaster Revenue Calculator.

Open calculator with Expected Yield

Expected Yield:

145 bu/acre

Represents the yield you expect to have at harvest. You entered this information when creating this enterprise budget. Open calculator with NASS Average

NASS Average:

144.1 bu/acre

Represents the National Agricultural Statistics Service (NASS) expected yield for the Crop Reporting District (CRD) you are located in Open calculator with Regional Low

Regional Low:

53 bu/acre

Represents the lowest CRD yield generated from looking at historical NASS yields.

The lowest yield in your CRD came in 2002.

What happened in 2002?



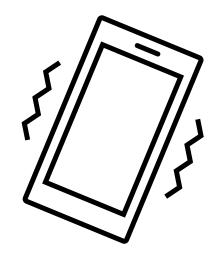


For more information on the Ag **Budget Calculator and** upcoming training sessions: cap.unl.edu/abc

> The program link is: agbudget.unl.edu

Virtual or in-person workshops available.

Glennis McClure gmcclure3@unl.edu 402.472.0661







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