

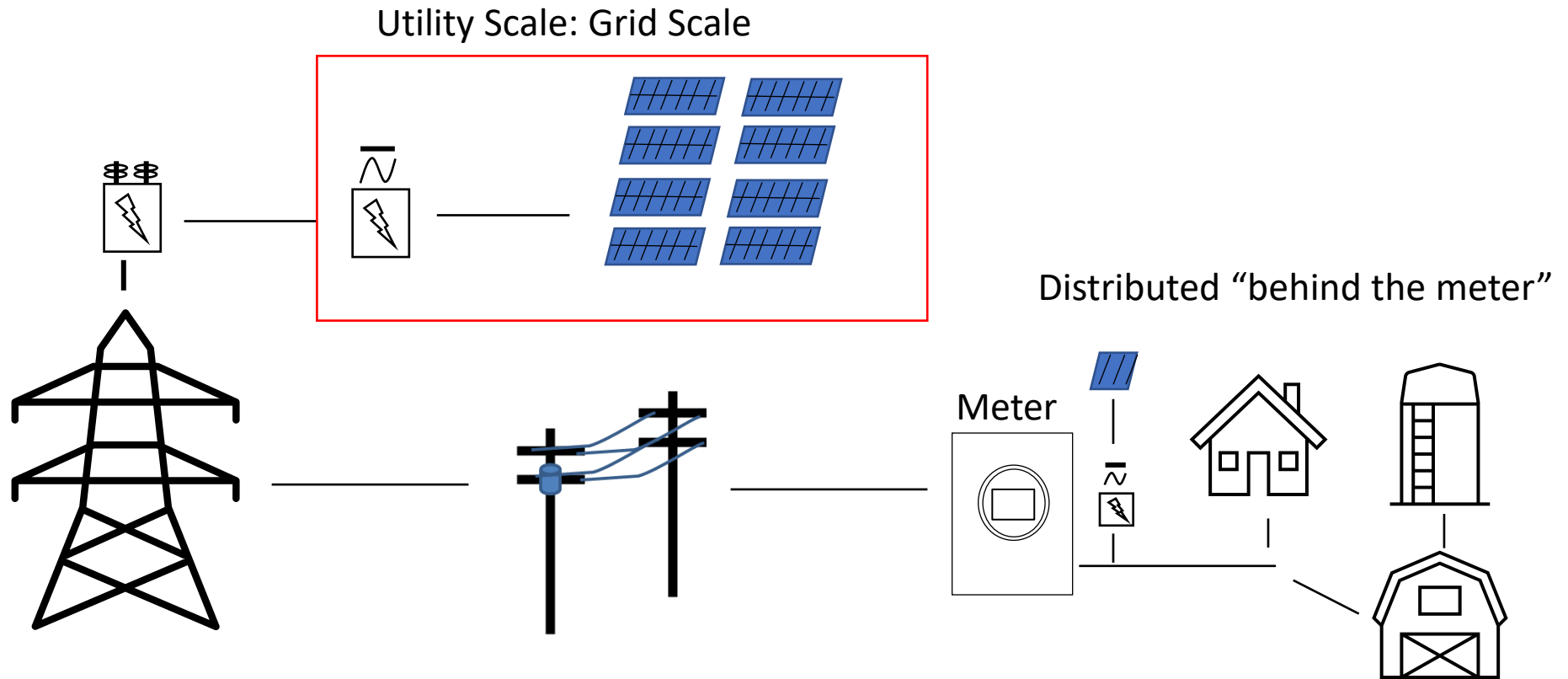
*Economics of  
Behind the Meter  
On-Farm Solar  
Electric Systems  
(May 2023)*



- F. John Hay (Extension Educator – Energy)

***IN OUR GRIT, OUR GLORY™***

# Utility Scale Solar: Physics and Function





## Residential or Business System

### Pros:

- Green energy
- Tax credit
- Depreciation (businesses)
- Marketing
- Ongoing savings

### Cons:

- Initial cost of system
- O&M
- May not regain investment if you move

## Community Solar Purchase

### Pros:

- Green energy
- Can participate even without place to install
- Sell it back if you move
- No O&M
- Little to no risk

### Cons:

- No tax credit (maybe)
- Not at your location for marketing purposes

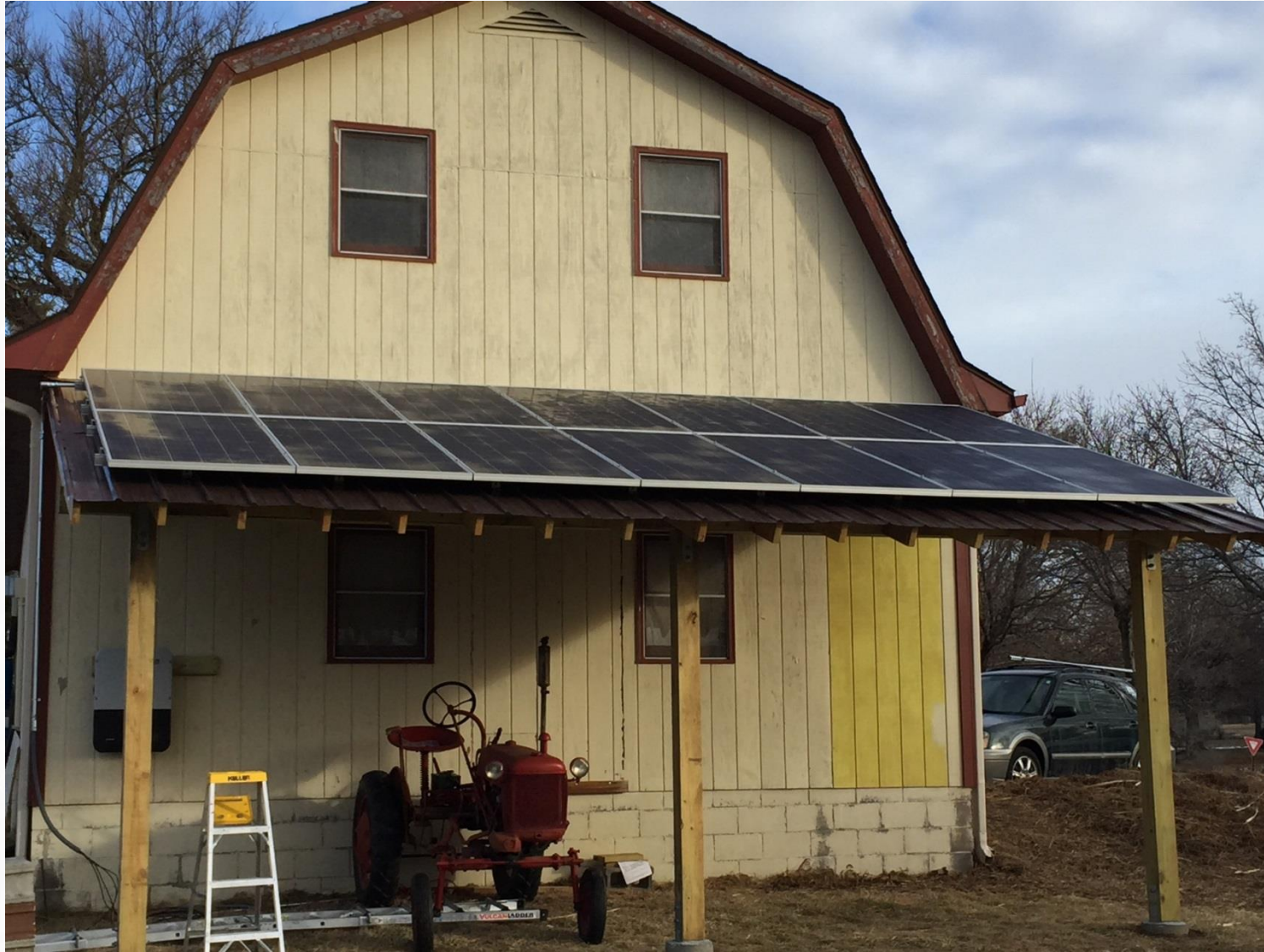
**Table 1. Emissions by Type of Electrical Generation**

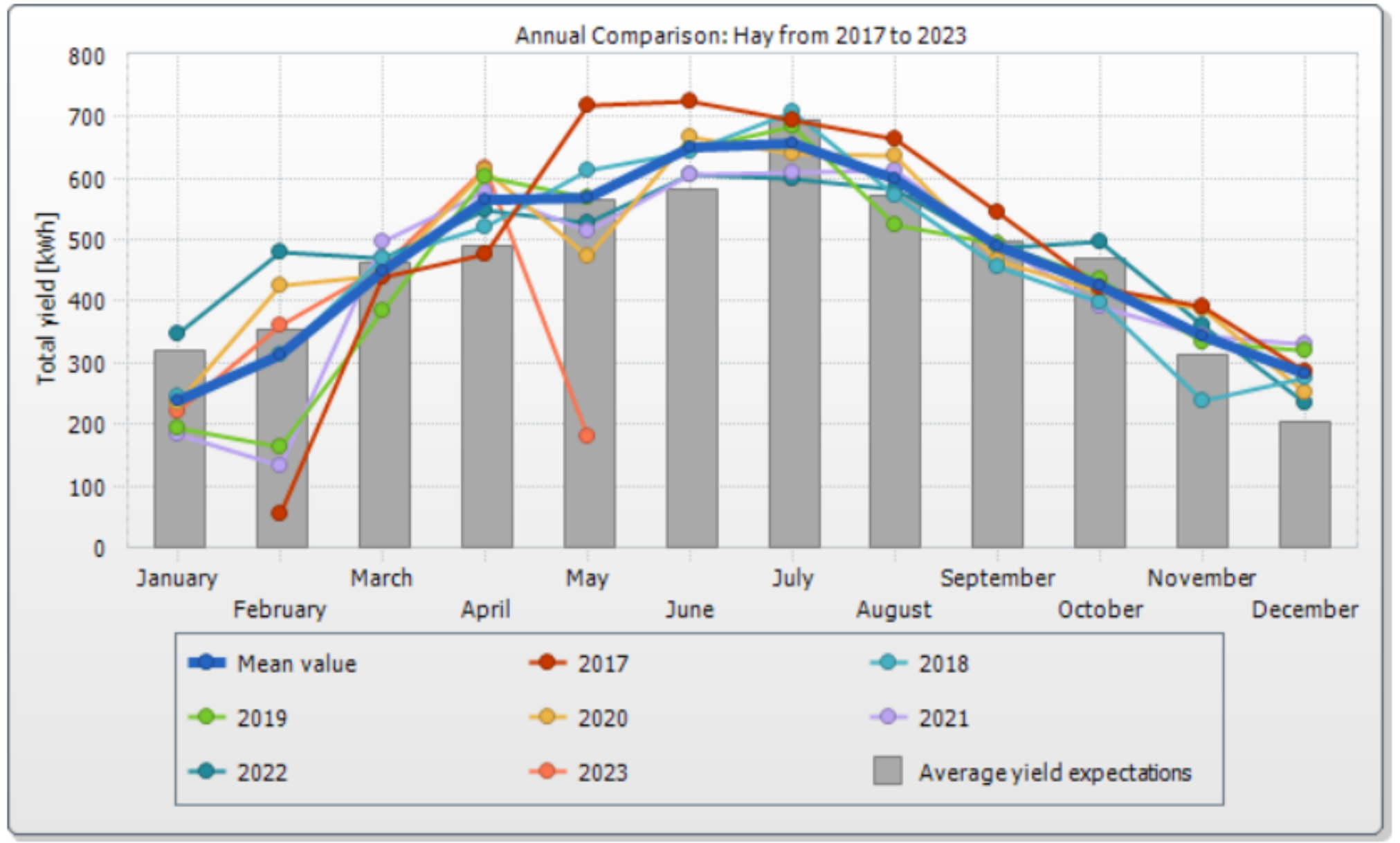
<b>Carbon Dioxide Emissions of Electrical Generation Systems</b>	
<b>Generation Type</b>	<b>Emission Rate (g CO<sub>2</sub>/kWh)</b>
<b>Coal, Steam generator</b>	940 <sup>a</sup> - 960.6 <sup>b</sup>
<b>Natural Gas, Combustion Turbine</b>	604.2 <sup>b</sup>
<b>Natural Gas, Combined Cycle</b>	406.6 <sup>b</sup>
<b>Nebraska's Generation Mix 2017</b>	628 <sup>c</sup>
<b>Solar PV – utility scale</b>	6- 14 <sup>dg</sup>
<b>Utility Scale Wind</b>	4 - 9.11 <sup>efg</sup>
<b>Nuclear</b>	4 <sup>g</sup>
<b>Hydro</b>	97 <sup>g</sup>

Note: Emission rates from electricity generation. Rates noted with “a” from Hong and Slatick, “b” from US DOE Environmental Baseline Report, “c” from EIA.gov State electricity profiles, “d” from Louwen et al. “e” from Gamaa et al. 2019, and Guezuraga et al., 2012. “g” from Pehl et al., 2017



**N**







## Steps in Solar PV Process

**System Owner**

**Installer and Electrician**

**Utility** is involved.

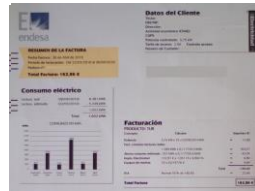
1. Study electric bills, efficiency
2. Solar homework, goals,
3. Get quotes, talk to multiple installers and apply for grants
4. Contact utility (before signing installation contract)
5. Design
6. Order solar modules, inverter, mounting
7. Building permit
8. Structure
9. Solar rail mounting
10. Solar module (panel) installation
11. Electrical permit
12. DC wiring and grounding
13. Inverter installation
14. AC wiring
15. Electrical inspection
16. Install safety labeling
17. Utility agreement
18. New meter (Utility site inspection)
19. Turn it on! (owner and installer)
20. Online Monitoring (owner and installer)

# Solar Cash Flow



Solar Production

X



Value of Electricity

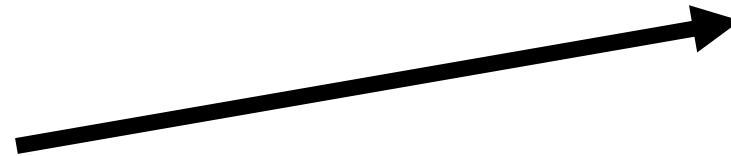
Gross System Cost:  
\$/Watt x Watt Capacity



Federal Tax Credit:  
Received at tax time



Net System Cost





### 5 kW Solar Array

- Gross System Cost: 5000 Watts X \$3/Watt = \$15,000
- Federal Tax Credit (30%) = \$4,500
- Net System Cost: \$10,500
- Production = 7,100 kWh/year X (\$0.0525 to \$0.1025/kWh) = \$575 savings/year
- Payback 15.56 years



# Solar Cash Flow

Gross System Cost:



Federal Tax Credit:  
Received at tax time



Depreciation for  
Businesses



Other Grants and Incentives:  
USDA Rural Energy for America Program



Net System Cost



Solar Production

X



Value of Electricity



Operation and Maintenance  
Insurance  
Time value of money

## 5 kW Solar Array

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- Payback 15.56 years

O&M, Insurance, and Inflation = 16.2 years



# Solar Cash Flow

Gross System Cost:



Federal Tax Credit:  
Received at tax time



Depreciation for  
Businesses



Other Grants and Incentives:  
USDA Rural Energy for America Program



Net System Cost

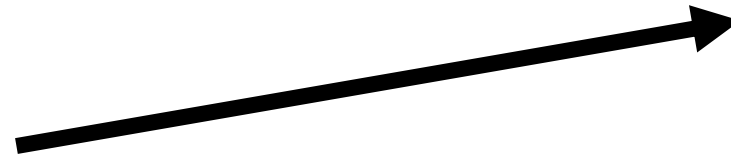


Solar Production

X



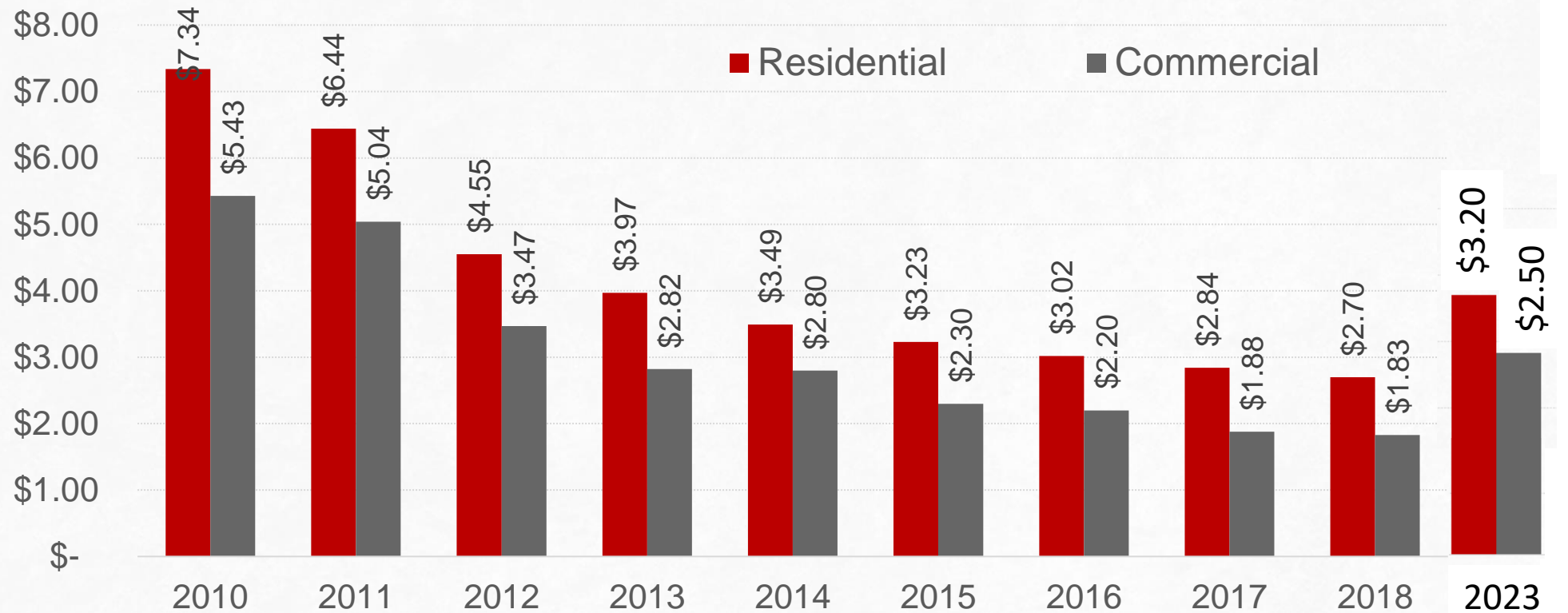
Value of Electricity



Operation and Maintenance  
Insurance  
Time value of money



# NREL Solar System Installation Cost \$ Per DC/Watt (Inflation Adjusted), Q4 2010–Q1 2018



<https://www.nrel.gov/docs/fy22osti/82854.pdf>

# Solar Cash Flow

Gross System Cost:



Federal Tax Credit:  
Received at tax time



Depreciation for  
Businesses



Other Grants and Incentives:  
USDA Rural Energy for America Program



Net System Cost

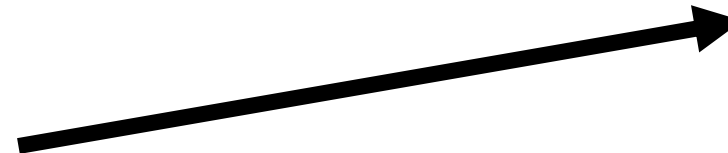


Solar Production

X



Value of Electricity



Operation and Maintenance  
Insurance  
Time value of money

## **Investment Tax Credits (ITC)**

### **Residential:**

- **30% ITC through 2032**

### **Commercial**

- **ITC or Production Tax Credit (PTC) through 2025 – after 2025 switching to new tax credit rules**



## Commercial Renewable Tax Credits

### Investment tax credit

- Base of 6 percent of a project's cost
  - 30 percent for developers that pay a prevailing wage.
- Additional 10 percent bonuses are available
  - domestically made materials
  - in low-income or fossil fuel-reliant communities.
  - 10% for selling the electricity via community solar to low-income families – the tax credit could potentially reach 60%.





# Solar Cash Flow

Gross System Cost:



Federal Tax Credit:  
Received at tax time



Depreciation for  
Businesses



Other Grants and Incentives:  
USDA Rural Energy for America Program

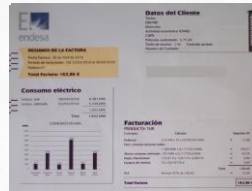


Net System Cost



Solar Production

X



Value of Electricity



Operation and Maintenance  
Insurance  
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# Solar Cash Flow

Gross System Cost:



Federal Tax Credit:  
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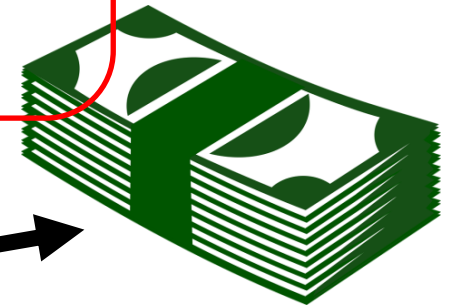
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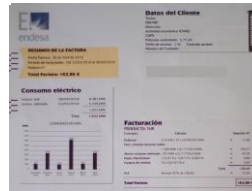


Net System Cost

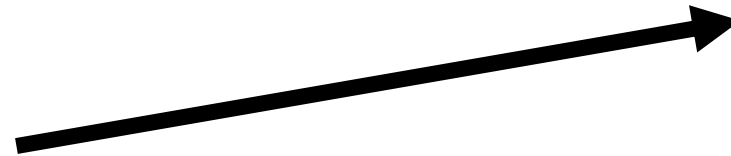


Solar Production

X



Value of Electricity



Operation and Maintenance  
Insurance  
Time value of money



## Rural Energy for America Program: Inflation Reduction Act Changes

Applicable to REAP RES/EEI grant applications received on or after April 1, 2023

Description of Change	Brief Description
NEW Funding Source: Inflation Reduction Act of 2022	

\$1.055 Billion in Inflation Reduction Act Funding  
Underutilized Technology Set-aside

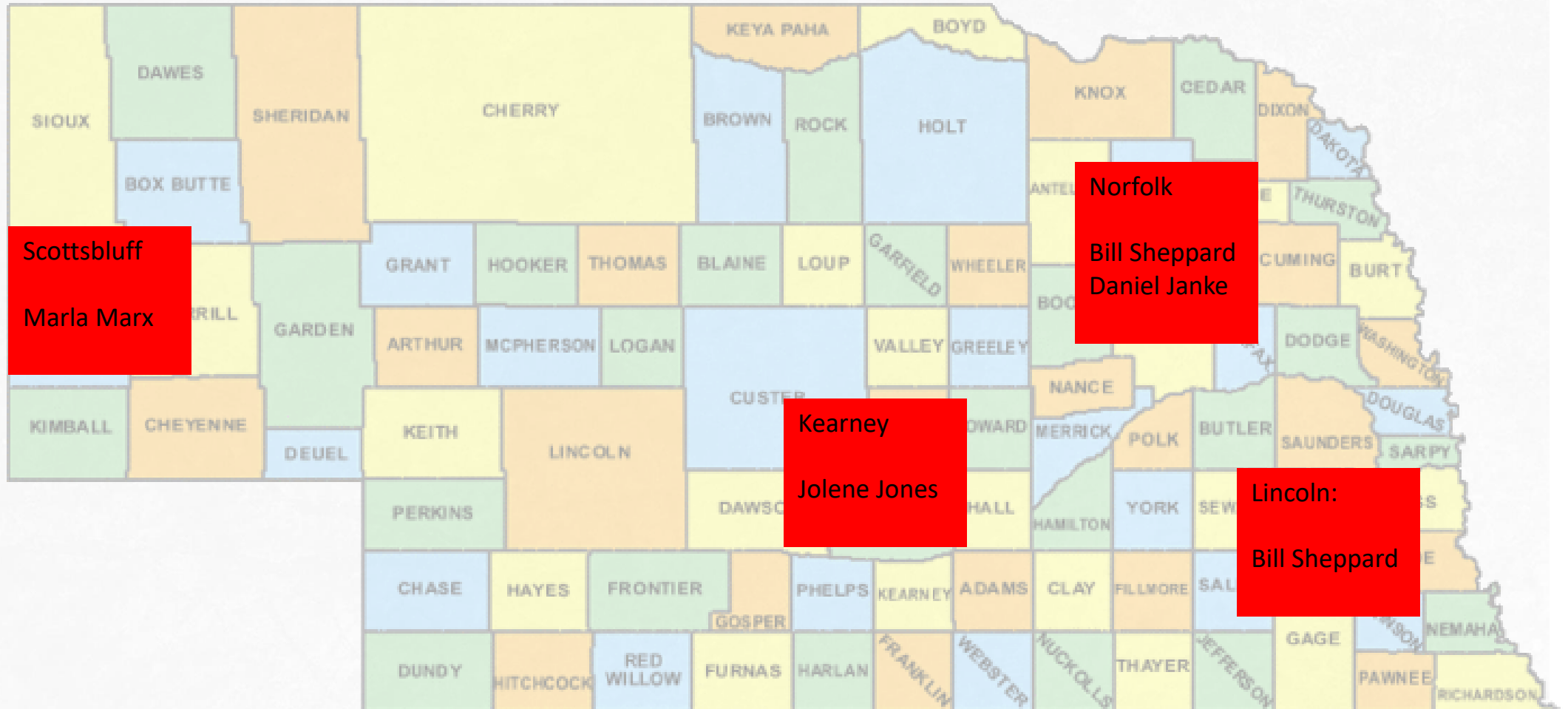
Subject	Current Language	Regulation Location	Brief Description of Change
REAP Energy Efficiency Improvements and Renewable Energy Systems			
Underutilized Technology		3/31/23 REAP Notice	Applicable to IRA funding only  Renewable Energy technologies which do not produce greenhouse gas emissions at project level and that make up less than 20% of total grant dollars obligated at the end of the fiscal year (FY) two years previous to current year. <i>(Example, for FY23, FY21 award data is used)</i>
Number of Employees Calculation	Uses preceding 12 months	4280.103 Small Business 3/31/23 REAP Notice	Conforming REAP to SBA calculation of number of employees which has been updated to use preceding 24 months
Application Limits	Applicants may compete one RES and one EEI grant application per fiscal year. Legally formed entities based on tax identification number were viewed as independent applicants	4280.110 (c) 3/31//23 REAP Notice	Maximum grant award applies to all affiliated entities as if they applied as one applicant. Maximum grant assistance to an applicant in a fiscal year is \$1,500,000
Grant Minimums	Minimum RES grant request of \$2,500 Minimum EEI grant request of \$1,500	4280.115 (a) 3/31/23 REAP Notice	Minimum grant request has been changed to a minimum total project cost. Regardless of federal grant share eligible projects must meet the minimum total project costs: RES of \$10,000 and EEI of \$6,000





Subject	Current Language	Regulatory Citation	Brief Description of Change																																						
REAP Energy Efficiency Improvements and Renewable Energy Systems (Cont'd)																																									
Federal Grant Share	25 % of Total Eligible Project Costs	4280.115 3/31/23 REAP Notice	<p>Federal grant share of up to 50% using IRA funding for projects that meet one of the following:</p> <ul style="list-style-type: none"> <li>-Renewable energy systems or retrofits that produce zero greenhouse gas emissions at the project level;</li> <li>-Projects located in an Energy Community defined in 26 U.S.C. 45 (b)(11)(B);</li> <li>-Energy efficiency improvement projects;</li> <li>-Projects proposed by eligible Tribal entities</li> </ul> <p>All other projects remain limited to 25% or less federal grant share</p>																																						
Scoring	<table border="0"> <thead> <tr> <th><u>Criteria</u></th> <th><u>Points</u></th> </tr> </thead> <tbody> <tr> <td>Energy generated/saved/replaced</td> <td>25</td> </tr> <tr> <td>Previous recipient</td> <td>15</td> </tr> <tr> <td>Length of payback period</td> <td>15</td> </tr> <tr> <td>Commitment of matching funds</td> <td>15</td> </tr> <tr> <td>Environmental benefits</td> <td>5</td> </tr> <tr> <td><b>Size of request</b></td> <td><b>10</b></td> </tr> <tr> <td><b>Existing business</b></td> <td><b>5</b></td> </tr> <tr> <td><b>State Director/Administrator Points</b></td> <td><b>10</b></td> </tr> <tr> <td><b>TOTAL POINTS</b></td> <td><b>100</b></td> </tr> </tbody> </table>	<u>Criteria</u>	<u>Points</u>	Energy generated/saved/replaced	25	Previous recipient	15	Length of payback period	15	Commitment of matching funds	15	Environmental benefits	5	<b>Size of request</b>	<b>10</b>	<b>Existing business</b>	<b>5</b>	<b>State Director/Administrator Points</b>	<b>10</b>	<b>TOTAL POINTS</b>	<b>100</b>	4280.121 3/31/23 REAP Notice	<table border="0"> <thead> <tr> <th><u>Criteria</u></th> <th><u>Points</u></th> </tr> </thead> <tbody> <tr> <td>Energy generated/saved/replaced</td> <td>25</td> </tr> <tr> <td>Previous recipient</td> <td>15</td> </tr> <tr> <td>Length of payback period</td> <td>15</td> </tr> <tr> <td>Commitment of matching funds</td> <td>10</td> </tr> <tr> <td>Environmental benefits</td> <td>10</td> </tr> <tr> <td><b>Disadvantaged or distressed community</b></td> <td><b>15</b></td> </tr> <tr> <td><b>State Director/Administrator Points*</b></td> <td><b>10</b></td> </tr> <tr> <td><b>TOTAL POINTS</b></td> <td><b>100</b></td> </tr> </tbody> </table> <p>*Key priorities now embedded in scoring. See notice.</p>	<u>Criteria</u>	<u>Points</u>	Energy generated/saved/replaced	25	Previous recipient	15	Length of payback period	15	Commitment of matching funds	10	Environmental benefits	10	<b>Disadvantaged or distressed community</b>	<b>15</b>	<b>State Director/Administrator Points*</b>	<b>10</b>	<b>TOTAL POINTS</b>	<b>100</b>
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Application Windows	October 31  March 31	4280.122 3/31/23 REAP Notice	<p>Announces 6 quarterly application windows. Complete applications <i>compete</i> in the following quarter:</p> <table border="0"> <tr> <td>Q1</td> <td>April 1, 2023</td> <td>-</td> <td>June 30, 2023</td> </tr> <tr> <td>Q2</td> <td>July 1, 2023</td> <td>-</td> <td>September 30, 2023</td> </tr> <tr> <td>Q3</td> <td>October 1, 2023</td> <td>-</td> <td>December 31, 2023</td> </tr> <tr> <td>Q4</td> <td>January 2, 2024</td> <td>-</td> <td>March 31, 2024</td> </tr> <tr> <td>Q5</td> <td>April 1, 2024</td> <td>-</td> <td>June 30, 2024</td> </tr> <tr> <td>Q6</td> <td>July 1, 2024</td> <td>-</td> <td>September 30, 2024</td> </tr> </table>	Q1	April 1, 2023	-	June 30, 2023	Q2	July 1, 2023	-	September 30, 2023	Q3	October 1, 2023	-	December 31, 2023	Q4	January 2, 2024	-	March 31, 2024	Q5	April 1, 2024	-	June 30, 2024	Q6	July 1, 2024	-	September 30, 2024														
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# USDA Rural Development Contacts



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# Solar Cash Flow

Gross System Cost:



Federal Tax Credit:  
Received at tax time



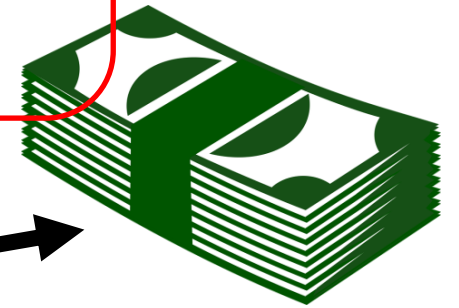
Depreciation for  
Businesses



Other Grants and Incentives:  
USDA Rural Energy for America Program



Net System Cost



Solar Production

X



Value of Electricity



Operation and Maintenance  
Insurance  
Time value of money



# Solar Cash Flow



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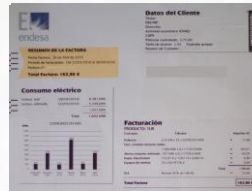


Net System Cost



Solar Production

X



Value of Electricity



Operation and Maintenance  
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### Solar Array Tilt vs Azimuth (Lincoln, NE) Percentages compared to Max Annual Production

		Azimuth (Direction Solar Array is Facing 0 = North 90 = East 180 = South 270 = West)																																												
		North					Northeast					East					Southeast					South					Southwest					West					Northwest					North				
		0	10	20	30	40	50	60	70	80	90	100	110	120	130	140	150	160	170	180	190	200	210	220	230	240	250	260	270	280	290	300	310	320	330	340	350									
Tilt angle (degrees)	12/12, 10/12, 8/12, 6/12, 4/12, 2/12	2	83	83	83	83	83	83	83	83	83	83	83	83	83	83	83	83	83	83	83	83	83	83	83	83	83	83	83	83	83	83	83	83	83	83	83	83	83							
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		10	76	76	76	77	78	78	79	80	82	83	84	85	86	87	88	89	89	89	89	89	89	89	88	87	87	86	84	83	82	81	80	79	78	77	77	76	76	76	76					
		14	72	72	73	73	74	76	77	79	81	82	84	86	87	89	90	91	91	92	92	92	92	91	90	89	88	86	85	83	81	80	78	76	75	74	73	72	72	72	72					
		18	68	68	69	70	71	73	75	77	79	82	84	86	88	90	91	93	94	94	94	94	94	93	92	90	89	87	85	83	80	78	76	74	72	70	69	68	68	68						
		22	64	64	65	66	68	70	73	75	78	81	83	86	88	91	92	94	95	96	96	96	96	95	93	92	89	87	85	82	79	76	74	71	69	67	65	64	64	64						
		26	60	60	61	62	65	67	70	73	77	80	83	86	89	91	93	95	97	97	98	98	97	96	94	92	90	87	84	81	78	75	71	68	65	63	61	60	60	60						
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	38	49	49	50	52	55	59	63	68	72	76	81	84	88	91	94	96	98	99	100	100	99	97	95	93	90	86	82	78	74	69	65	60	56	53	51	49	49	49							
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	44	44	44	45	48	51	55	60	65	70	74	79	83	87	90	93	96	98	99	100	100	99	97	95	92	89	85	81	76	71	66	61	56	52	48	46	44	44	44							
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90	24	24	26	28	31	35	39	43	47	52	55	59	62	64	66	68	68	69	69	70	69	69	68	66	64	61	57	53	49	44	40	36	32	29	26	24	24	24								



## **Sizing your Solar Array**

- 1. Solar Array should produce = or less than you use annually (green energy goals)**
- 2. Solar should produce < 75% of your annual use (economic return goals)**
- 3. Size is based on available space (roof)**
- 4. Size is based on budget (how much you have to spend or tax credit appetite)**



# Solar Cash Flow

Gross System Cost:



Federal Tax Credit:  
Received at tax time



Depreciation for  
Businesses



Other Grants and Incentives:  
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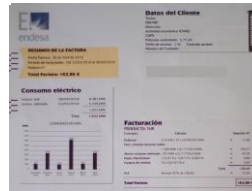


Net System Cost



Solar Production

X



Value of Electricity

Operation and Maintenance  
Insurance  
Time value of money



# Rate schedule will determine the value of electricity

Farm Rate Schedule Example

Customer Charge: \$30 per month

Demand Charge: \$0

Energy Charge: \$0.067-\$0.10/kWh

Solar Production Reduces  
Energy Charges (kWh) and  
Excess is credited back to the  
customer based on **policy**

	12am	1am	2am	3am	4am	5am	6am	7am	8am	9am	10am	11am	12pm	1pm	2pm	3pm	4pm	5pm	6pm	7pm	8pm	9pm	10pm	11pm
Jan	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2
Feb	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2
Mar	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2
Apr	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2
May	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2
Jun	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Jul	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Aug	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Sep	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Oct	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2
Nov	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2
Dec	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2

6.7 ¢ per kWh

7.9 – 10 ¢ per kWh



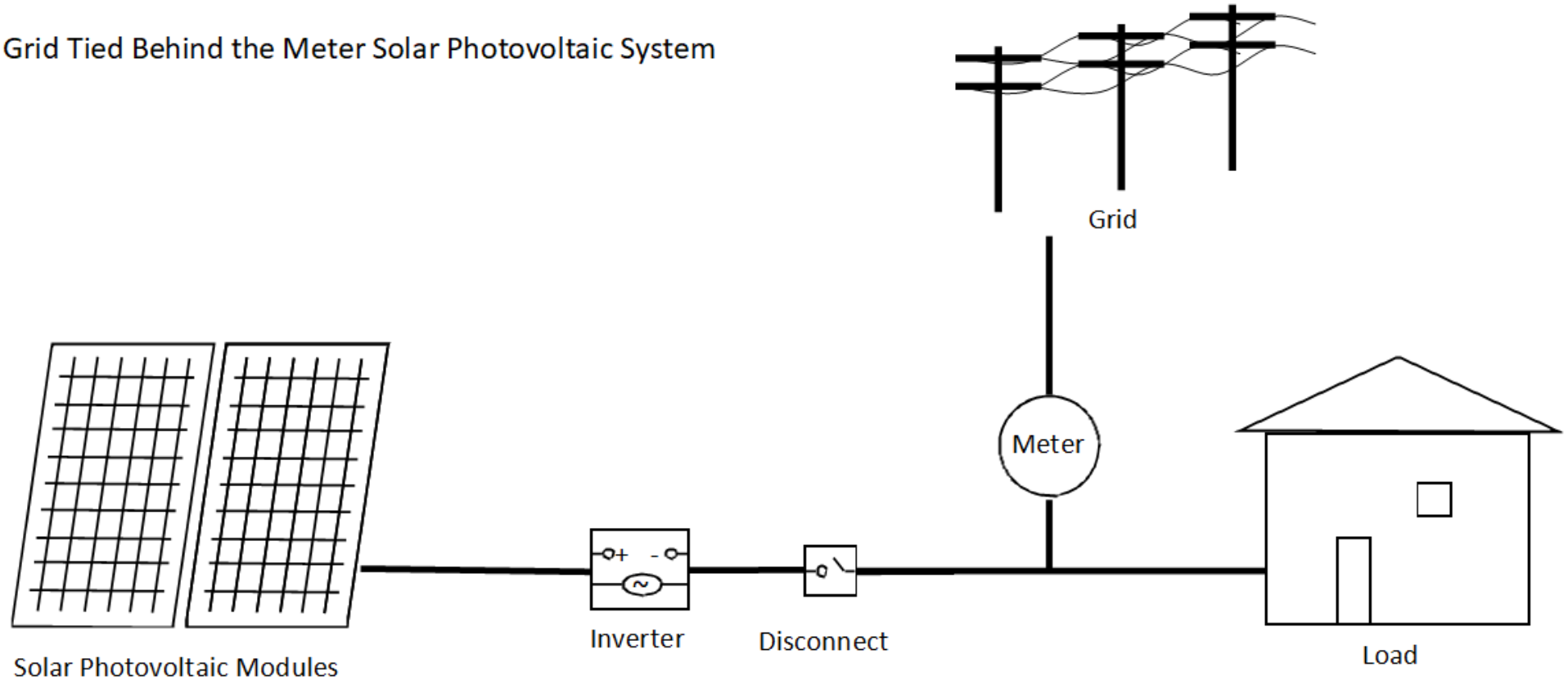
- **Net Metering:** Get retail credit for most of instantaneous electricity that flows to the grid
- **Net Billing:** Get wholesale credit for all instantaneous electricity that flows to the grid
- **Buy All Sell All:** All solar generation is credited at wholesale, all energy use is purchased at retail



	Net Metering	Net Billing	Buy All Sell All
Payback (years)	16.2	19.6	>25 years

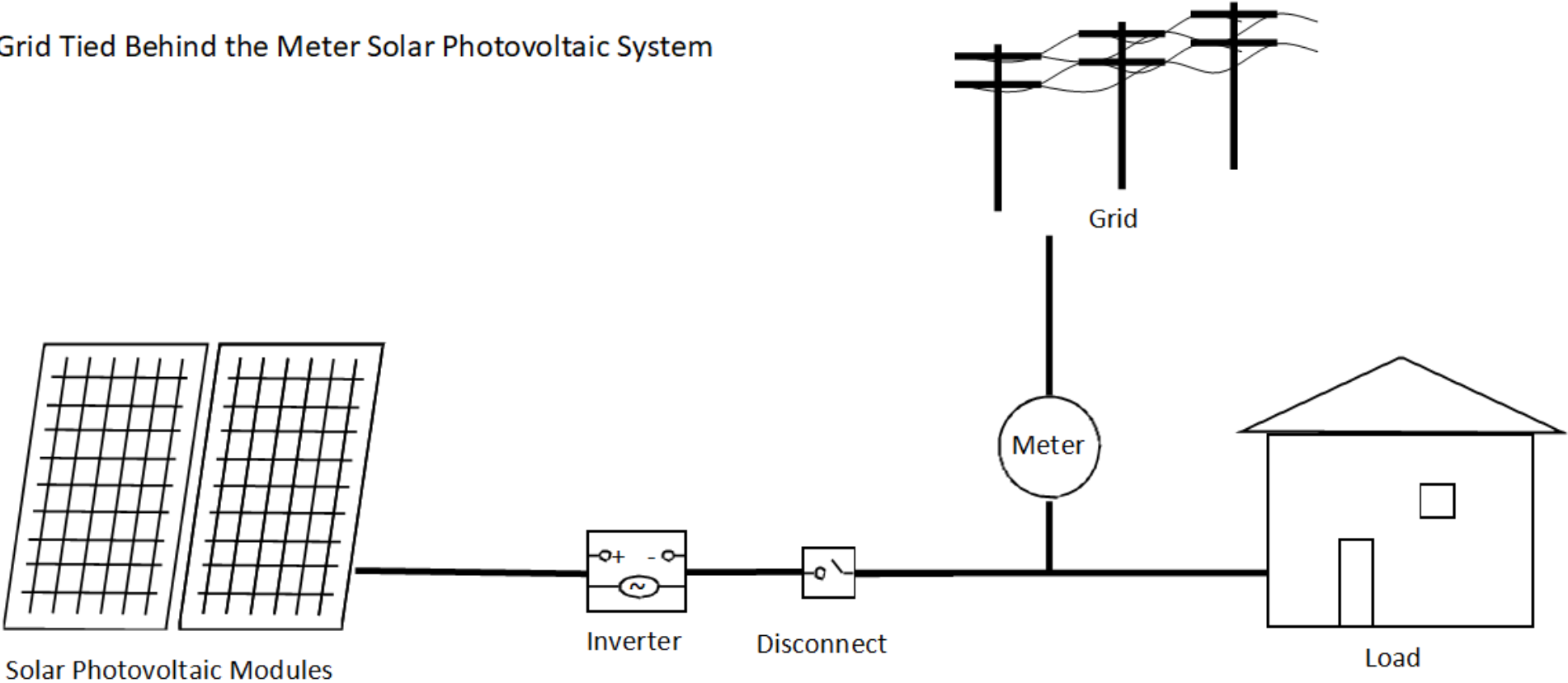
# Net Metering

Grid Tied Behind the Meter Solar Photovoltaic System

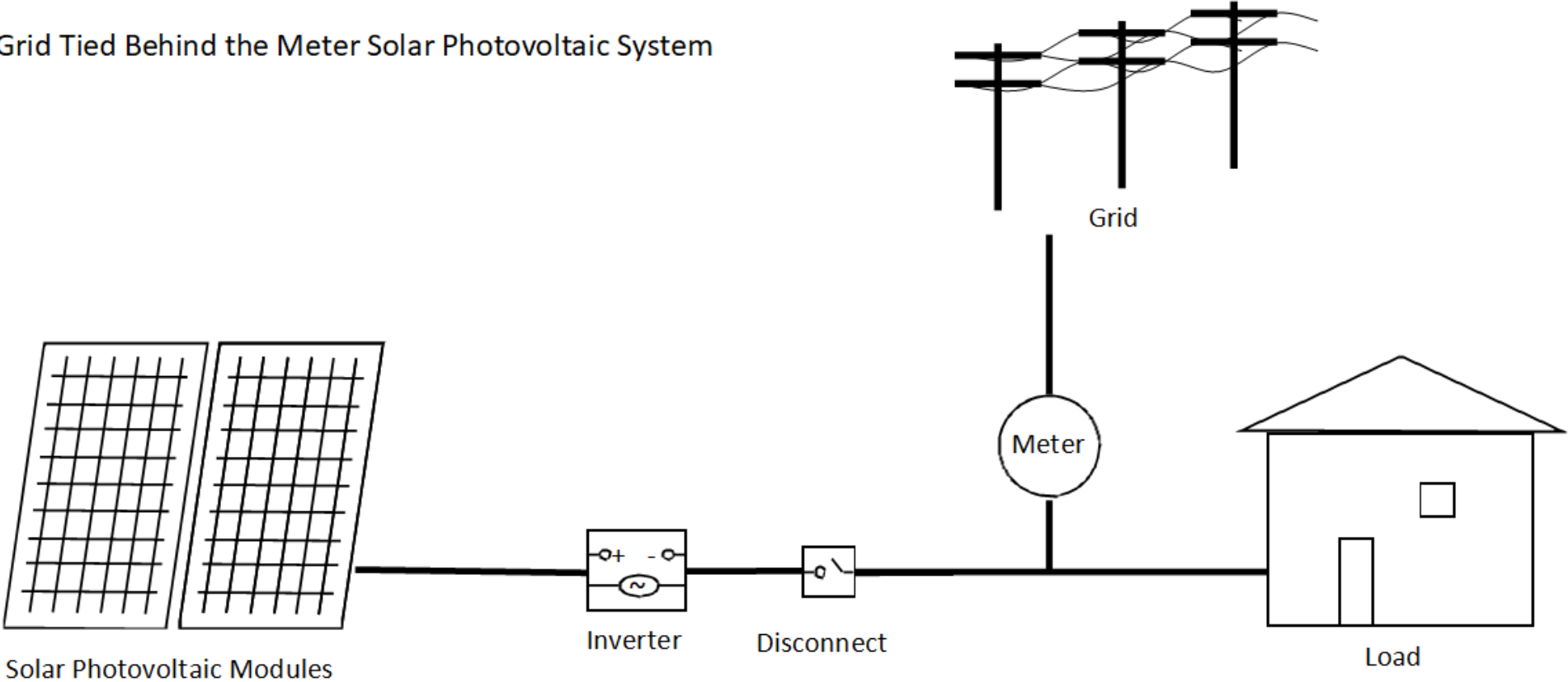




Grid Tied Behind the Meter Solar Photovoltaic System



Grid Tied Behind the Meter Solar Photovoltaic System



# Solar Cash Flow

Gross System Cost:



Federal Tax Credit:  
Received at tax time



Depreciation for  
Businesses



Other Grants and Incentives:  
USDA Rural Energy for America Program



Net System Cost



Solar Production

X



Value of Electricity

Operation and Maintenance  
Insurance  
Time value of money



### **Solar O&M is low but not Zero**

#### **- Operation and Maintenance**

- Monitoring
- Replacement of equipment under warranty
- Panels broken due to accidents, rocks, bullets, kids, stupidity
- Replacement of equipment which fails after warranty (10 years for some inverters 25 years for panels and some inverters)

#### **- Insurance**

- There may or may not be increase in insurance premiums due to solar installation

#### **- Time Value of Money**

- Good analysis will consider that money now is worth more than money in the future

#### **- Cost of capital (loans)**



# Solar Cash Flow

Gross System Cost:



Federal Tax Credit:  
Received at tax time



Depreciation for  
Businesses



Other Grants and Incentives:  
USDA Rural Energy for America Program



Net System Cost



# N



Solar Production

X



Value of Electricity



Operation and Maintenance  
Insurance  
Time value of money

## 25 kW Solar Array

- Gross System Cost: 25,000 Watts X \$2.8/Watt = \$70,000
- Federal Tax Credit (30%) = -\$21,000
- ~~USDA REAP = \$27,000 after taxes~~
- Net System Cost: \$22,000
- Depreciation: -\$14,000
- Production = 34,000 kWh/year X (\$0.09 to \$0.105/kWh) = \$2,500 savings/year
- O&M, Insurance, Inflation
- Simple Payback 12.5 years



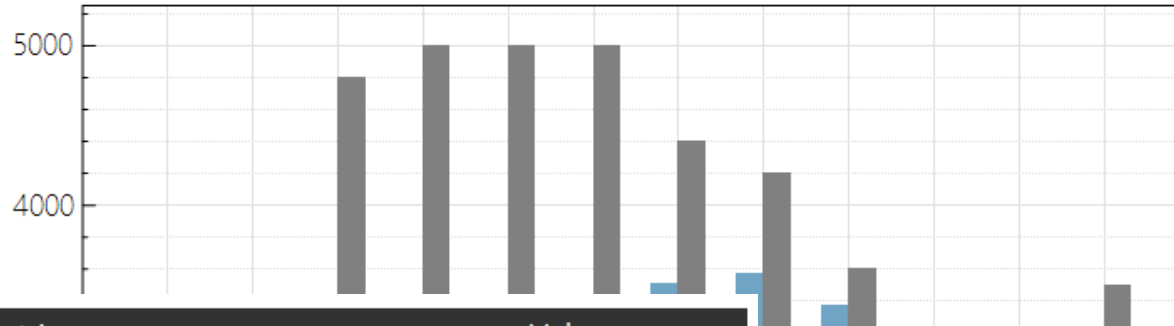
## 25 kW Solar Array

- Gross System Cost: 25,000 Watts X \$2.8/Watt = \$70,000
- Federal Tax Credit (30%) = -\$21,000
- USDA REAP = -\$27,000 after taxes
- Net System Cost: \$22,000
- Depreciation: -\$14,000
- Production = 34,000 kWh/year X (\$0.09 to \$0.105/kWh) = \$2,500 savings/year
- O&M, Insurance, Inflation
- Simple Payback 4.3 years



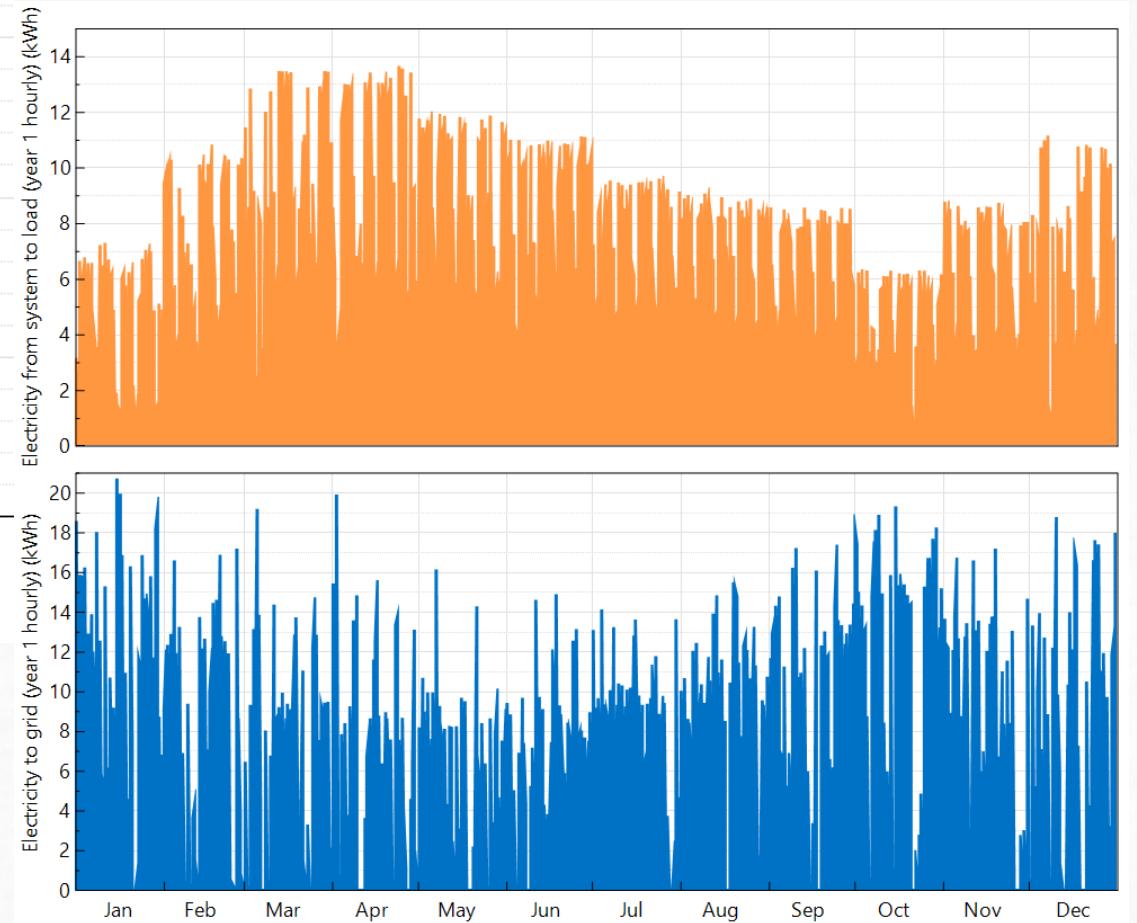


Monthly AC Energy and Load in Year 1

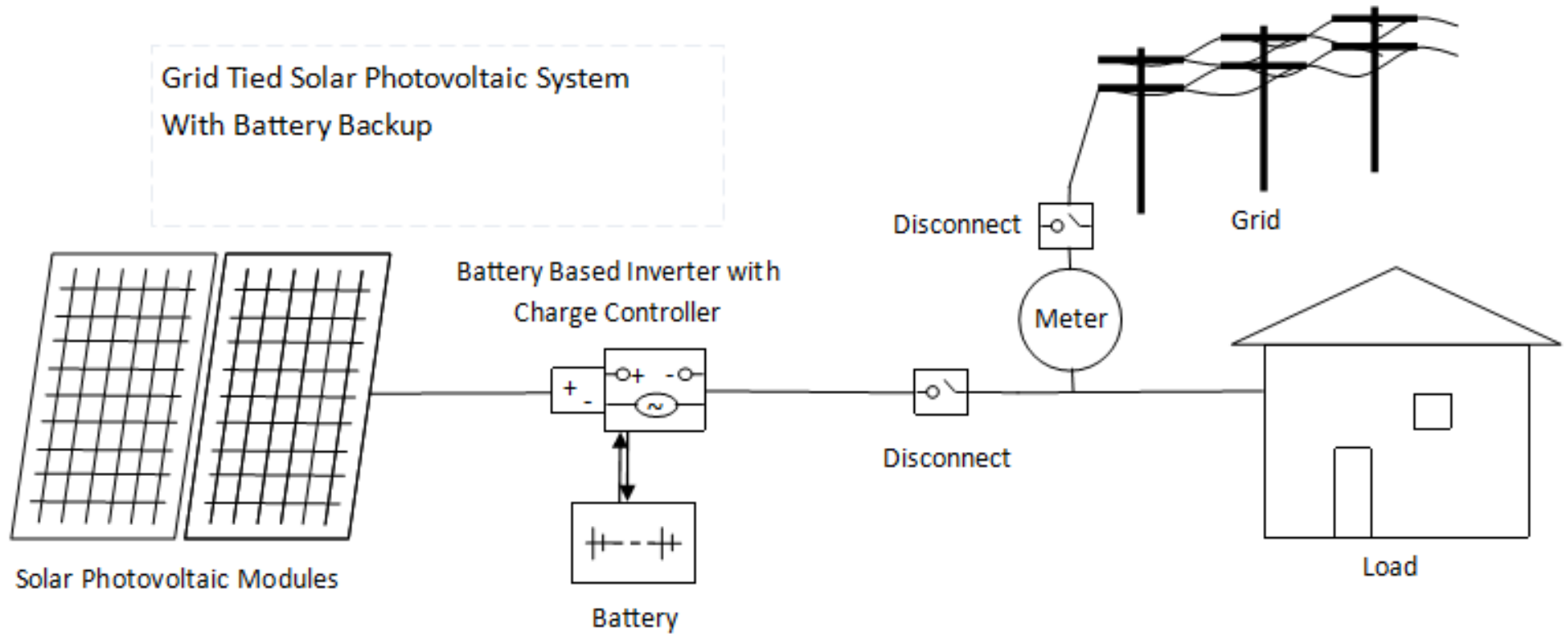


Metric	Value
Annual AC energy in Year 1	37,023 kWh
DC capacity factor in Year 1	16.9%
Energy yield in Year 1	1,481 kWh/kW
LCOE Levelized cost of energy nominal	4.17 ¢/kWh
LCOE Levelized cost of energy real	3.28 ¢/kWh
Electricity bill without system (year 1)	\$4,879
Electricity bill with system (year 1)	\$1,290
Net savings with system (year 1)	\$3,589
Net present value	\$18,321
Simple payback period	4.3 years
Discounted payback period	6.2 years
Net capital cost	\$35,000
Equity	\$35,000
Debt	\$0

## NREL System Advisor Model



# Distributed Solar with Battery Backup

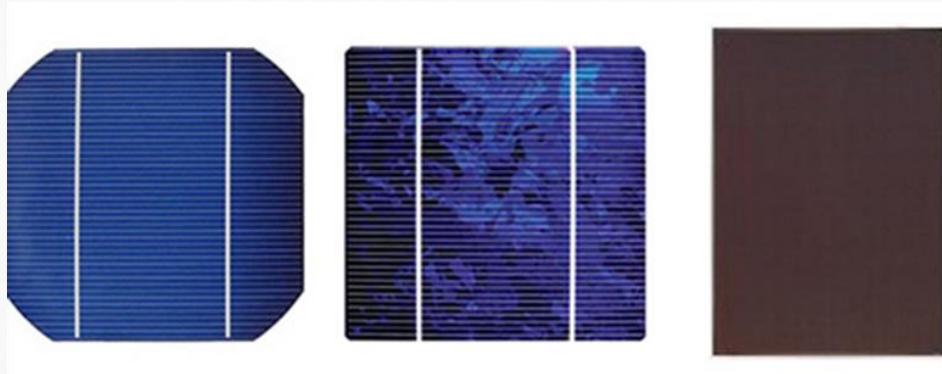


# Contact me for Questions

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# Silicon Solar Cells



## Other Chemistries

- Cadmium telluride (CdTe)
- Amorphous silicon (a-Si)
- Copper indium gallium selenide (CIGS)

	Mono	Poly	Thin Film
Efficiency	Up to 20+ %	~16%	Up to 12%
Life span (years to reach 80% capacity)	25-30 years	25-30 years	<20 years
Manufacturing costs	High	Moderately High	Low





Microinverters (one small inverter under each panel)



String Inverter (many panels in a string into one inverter)

